Entrepreneur Resources
October 2020

• Each month we’ll highlight resources, founder conversations and hot topics to help you move your ideas forward.
• If you have resources that you’d like to share, please reach out to your licensing associate or EIR to have them included in the next update.
• I have added recordings of virtual events from the previous month in case you missed them.
Articles and Tools

• Why Wet Lab Space is so **Expensive**
  – Life Science start-ups pay 10X more than engineering start-ups. Check out how to explain this to your investors

• Top 50 **medical** device design companies
  – Anthroware comes highly recommended as a smaller alternative

• Need to make a really hard protein do just what you want? **Mosaic** Biosciences can get it done..for a price.
Need a part-time CFO?

https://www.danforthadvisors.com/

Finance Support and Strategy for Life Science Companies

Finance is in our DNA; life science and healthcare are where we specialize. From strategic CFO advisory to operational accounting, we provide the financial leadership and backbone to companies from inception through exit. Our team is custom-built to serve yours.
Nanome

• Nanome makes structure based 3D modeling affordable across sites and users
VCs rated and reviewed

Remember you rate them too! Request access as a founder to share the best (and worst)

VC Guide

Anonymous fund & investor partner reviews by founders for founders.
NPS scores for VC's.

September 2020 Edition

We only provide review access to founders to protect the integrity of the reviews.

Alongside anonymous review access, we also provide community catered lists of investors & funds to our VC Guide Founder Community. We will reach out after we perform a reference check to make sure review access is being provided to founders.

All reviews are anonymous.

Search by Fund or Investor

Request Access to VC Guide Founder Community  Leave a Review
Funding Opportunities

Meet the VC DATE CHANGE

LAVA’s 12th Annual "Meet the VC" has now been changed to **October 13th, 2020 from 1pm to 2:30pm.**

[Visit www.LAVA.org to Register](https://www.lava.org)

Also coming up this month... scroll down for community events! *Info about Meet the VC with updated date and time*

**October 13, 2020 1pm-2:30pm**

**LAVA’s 12th Annual "Meet the VC"**

Entrepreneurs apply to participate in a round robin of reverse speed dates with VC and Angels who have come to introduce their investment thesis to 100 entrepreneurs approved to participate.

For more info visit [www.lava.org](http://www.lava.org)
AI-LA Oct 13-15 event

Life Summit 2020
October 13-15th, 2020
Virtual

Day 1 Reflect  Day 2 Recenter  Day 3 Reimagine

www.joinai.la
Link to registration
Make sure to put the referral in as Matt Bresnahan. He tracks all our Caltech submissions and will make sure you are prioritized!

APPLICATION DEADLINE
Friday, October 16, 2020, 11:59 p.m. PDT

Criteria for Submissions:
In order to be considered, companies must have a focus in therapeutics of all types (excluding digital and device-based therapeutics), diagnostics, genomics, tools or synthetic biology.

To Apply:
1. Submit a company application form.
2. Provide a combined PDF executive summary and non-confidential presentation deck.

*Executive summaries should include:
- a summary of technology and the business opportunity
- a listing of executive management team and their experience.

For more information, please contact Lori Doyle via email: ldoyle@wsgr.com.
Nature Spin-Off Prize apply now!

Award | 10 August 2020

The Spinoff Prize

The Spinoff Prize has been established by Nature Research in partnership with Merck to showcase and celebrate global excellence in the commercialisation of research, through the creation of spinoff companies.

Apply by 15th November 2020 23:59pm GMT

Recommend a friend... show more
AI LA Summit including VCs

Life Summit 2020
October 13-15th, 2020
Virtual

www.joinai.ai
Virtual Event—coming up McKinsey conference

McKinsey Links: Register or Pitch
Virtual Event Coming Up

[ONLINE VIA WEBINAR]

The Great Debate: Debt vs. Equity
Balancing both to maximize your company’s potential

1:00PM - 2:15PM PT
4:00PM - 5:15PM ET
10:00PM - 11:15PM CEST
Virtual Event—coming up

DESTINATION: COLLABORATION – PREPARING FOR THE JOURNEY OF DUE DILIGENCE
OCT 29 | 8:30 AM PT | ONLINE

Landing the deal is only the first step on the path to a potentially successful partnership. The due diligence process doesn't have to be painful if you have the right preparations in place ahead of time.

Sanjay Mistry, Ph.D.
Head of JLABS @ San Diego,
Johnson & Johnson Innovation

Toni-Junell Herbert
Partner,
Baker-Hostetler

REGISTER NOW ›
Virtual event-replay

Slides

Recording

IND Perspectives: How to Approach Drug Discovery

Presented in Partnership with charles river
Virtual event-replay

Link to recording; Link to slides

A Glimpse Into the Mind of the Investor
Tips & Tricks to Raising Your Series A

Johnson & Johnson Innovation – JLABS Notice
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