

Entrepreneur Resources September 2020

- Each month we'll highlight resources, founder conversations and hot topics to help you move your ideas forward.
- If you have resources that you'd like to share, please reach out to your licensing associate or EIR to have them included in the next update.
- **I have added recordings of virtual events from the previous month in case you missed them.**

Articles and Tools

- Portfolio Founder Traits from 10 VCs
- Top Reasons the CEO and Board fall out and how to head them off at the pass
- Ultimate Cheat Sheet for Pitch Decks
- How to identify your early adopters—key for product based start-ups
- 10 characteristics of a great VC—about time there was a list for them instead of founders!
- What would second time founders do differently?

Funding Opportunities

Make sure you check out this one stop site for funding opportunities across Caltech offices and within the government. *Note you can set up an alert for new ones as they become available, so you don't miss out on anything.


Caltech | Funding Opportunities

breakthrough
THE CALTECH CAMPAIGN

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Caltech's [Office of Foundation Relations](#) maintains this online database of **primarily non-federal** funding opportunities as a resource for the Caltech community. Funding opportunities may be accessed by clicking [Search](#). Opportunities include calls for proposals released by private foundations, public charities, associations, corporations, internal Caltech opportunities and Federal limited opportunities (i.e., those that limit the number of submissions per institution). Other Federal opportunities may be accessed via the External Resources links below. Subscriptions to funding opportunity announcements are available by clicking [My Subscriptions](#) or via the [Search](#) function. For questions about this site or specific opportunity announcements, please [Contact Us](#).

For general questions about foundation funding and/or those foundations that do not release public calls for proposals, please [contact](#) the Office of Foundation Relations or visit our [homepage](#). Foundation Relations is a department within the Division of [Advancement and Alumni Relations](#).

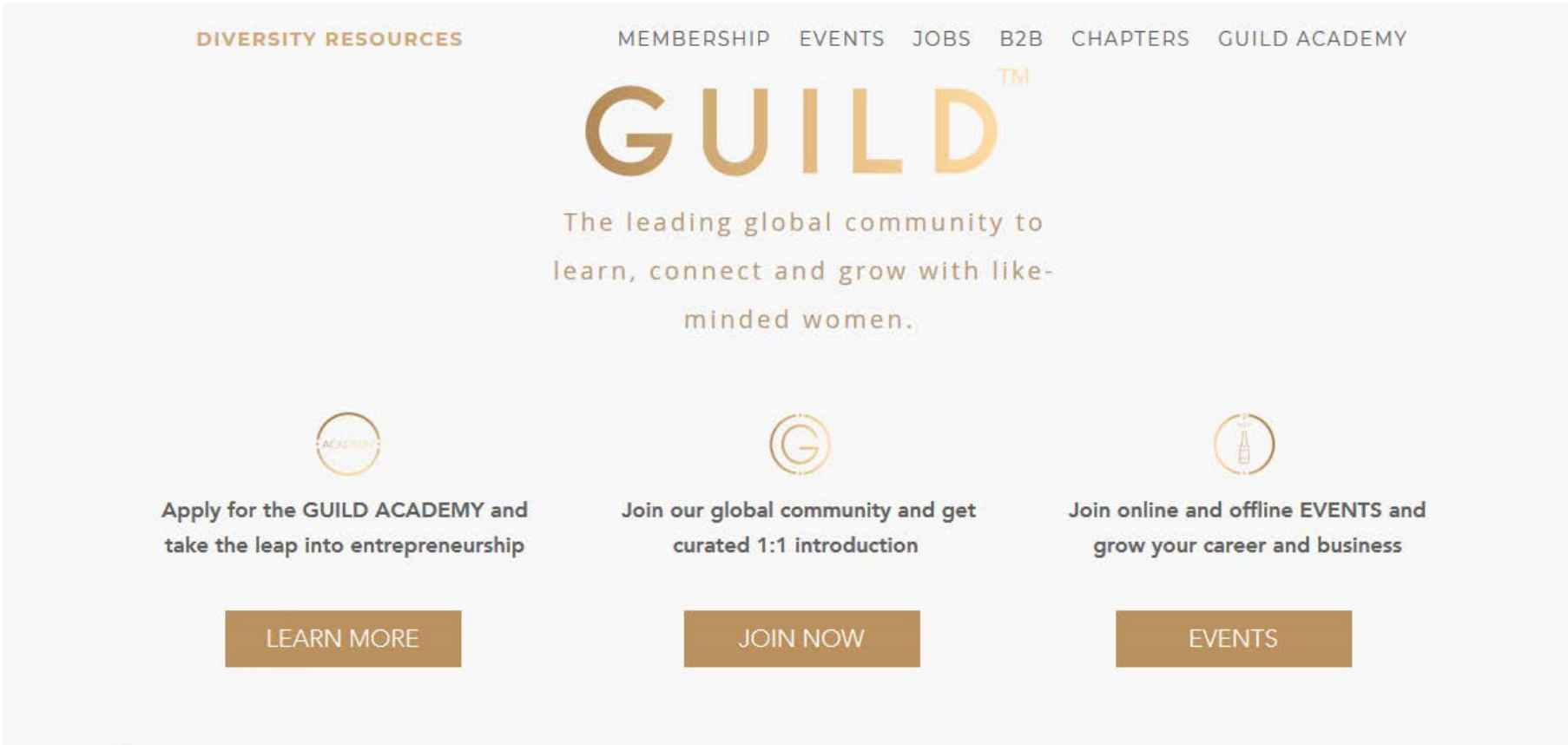
You can download our [Website User Guide](#)  for general instructions on how to use the site.

[Search Opportunities](#)

[Create Subscription](#)

Guild Entrepreneurial Networking for Female Founders


[Link](#) to check it out





DIVERSITY RESOURCES MEMBERSHIP EVENTS JOBS B2B CHAPTERS GUILD ACADEMY

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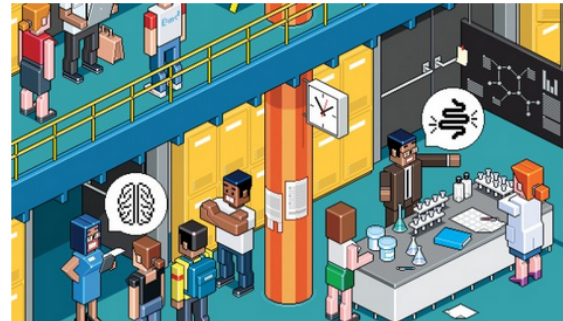
Nature Spinoff Prize 2020

Link to the [finalists](#)

NATURE OUTLOOK | 30 JUNE 2020

The Spinoff Prize 2020

The application of science to real-world problems drives economies and improves lives. Nature is shining a spotlight on some of the brightest entrepreneurial ventures by profiling the 12 finalists of The Spinoff Prize – a new competition showcasing start-ups originating in academic labs.



Produced with support from:



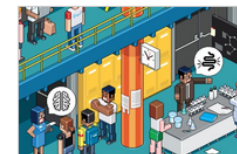
Articles

OUTLOOK
30 JUN 2020
Nature

The Spinoff Prize 2020

University-bred entrepreneurs are bringing some of the hottest scientific discoveries into practical applications in medicine and technology.

Herb Brody



OUTLOOK
30 JUN 2020
Nature

44 firms highlighted in The Spinoff Prize 2020

For the inaugural Spinoff Prize, *Nature* sought out the most exciting science-based companies to have emerged from academic labs in the past three years. Here are the selected firms: 12 finalists, and 32 'ones to watch'.



QB3 Pitch Competition

[Link](#)



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Mispro
Biotech Services

Virtual Event—coming up



MedInvest AI, Big Data & Digital Health Conference

September 8-10, 2020

[Link](#)

Virtual Event—coming up

Wondering how your pitch stacks up? Check out the competition at the First Look SoCal [Showcase](#)



First Look SoCal Showcase 2020

Date: 15 Sep 2020

Time: 9:00am - 3:30pm PDT

Virtual Event—coming up

[Link](#)



Registration Pitch Session Innovation Challenge Partnering Sponsorship RESI Series



Medical Device

Diagnostics

Digital Health

Drug

Confirmed Digital RESI Investors and Strategic Partners

Virtual Event—coming up

[Link](#)

Since its inception 18 years ago, the BIO Investor Forum has become the premier event where biotech innovators can find investors and strategic partners to advance their company to the next stage in their business life cycle.



BIO Investor Forum *Digital* will showcase drug development programs that are ready for partnering or venture funding and to accelerating the progress of new therapeutic technologies into commercialization and treating patients.

Registration will open in August.

[VIEW RATES](#)

Virtual event-replay

[Link](#)

Johnson & Johnson INNOVATION | **JLABS**

In partnership with: **ALLEN & OVERY** **O'Melveny**

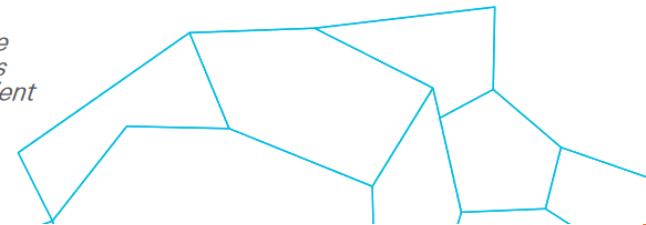
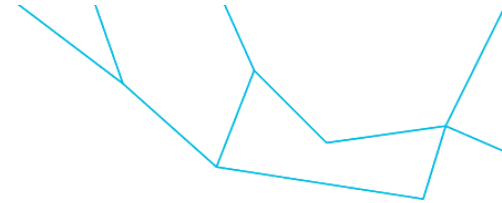
Strategic collaborations

Setting up for success

Johnson & Johnson Innovation – JLABS Notice

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Virtual event-replay

Link to [recording](#) and [slides](#)

HealthTech-Focused Customer Discovery

Ryan Sadlo
ScienceDocs Consultant



Virtual event-replay

Link to [recording](#) and [slides](#)



Business Plans – A Research Endeavor



Dr. John Bilello

ScienceDocs Consultant

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Virtual event-replay

This is really about best practices within companies, establishing a great IP culture.

[Recording](#) and [slides](#)



Layered Intellectual Property (LIP) Protection



Martin Medeiros

ScienceDocs Consultant
