

# Entrepreneur Resources

## May 2021

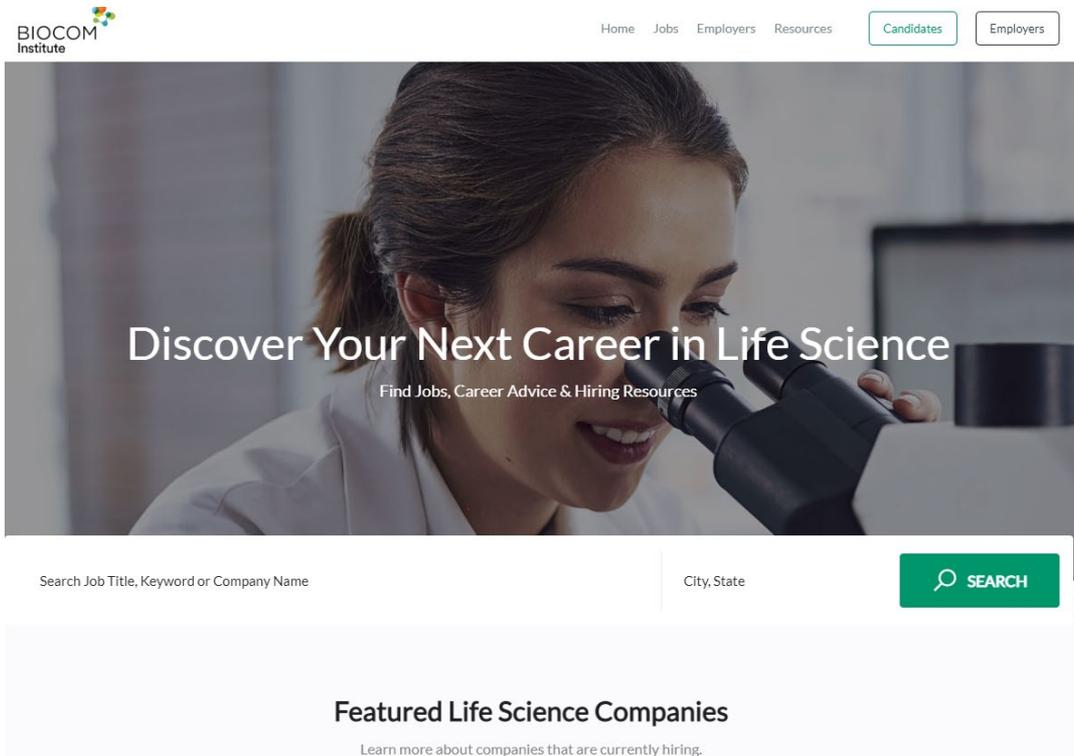
- Each month we'll highlight resources, founder conversations and hot topics to help you move your ideas forward.
- If you have resources that you'd like to share, please reach out to your licensing associate or EIR to have them included in the next update.
- **I have added recordings of virtual events from the previous month in case you missed them.**

# Articles and Tools

- Diligence levels the playing field..
- Hacking hiring..you have the cash now you need the people
- Startup funding explained...on youtube
  - This is a series that breaks down all the major steps to get you oriented
- The art of persuasion...
- A new co-development partner for early technologies: Triple Ring

# New Biocom hiring board

It's free and available to all startups in LA and beyond! Check out who is hiring and set up your employer [account](#) to get noticed!



BIOCOM  
Institute

Home Jobs Employers Resources Candidates Employers

Discover Your Next Career in Life Science  
Find Jobs, Career Advice & Hiring Resources

Search Job Title, Keyword or Company Name City, State SEARCH

**Featured Life Science Companies**  
Learn more about companies that are currently hiring.

# New LS Tools Accelerator

Link to [apply](#)

Application Deadline - April 30, 2021

## Program Benefits

### Startup Friendly

- No equity or participation fee
- Agnostic to geography (do not need to relocate to participate)
- Customized program for any stage of development



### Educational Curriculum

- » Cohort-driven webinar series
- » Office hours
- » Workshops



### Mentorship

- » Feedback & pitch coaching
- » One-on-one, goal-driven corporate mentorship
- » Intros to additional subject matter experts



### Resources & Funding

- » Non-dilutive prize funding
- » Partnering with investors & bus. dev. representatives



### Community

- » Peer network
- » Networking events
- » Alumni support initiatives



### Recognition & Visibility

- » Distinction / merit
- » Opportunities to showcase

## Eligibility & Requirements



### Research Products & Instruments

Companies that manufacture and/or sell kits, assays, reagents, and instruments that are used in corporate R&D, drug discovery, manufacturing and academic research. Products are not subject to regulatory approval.



### Diagnostics

Service providers and companies that manufacture and/or sell diagnostic tests & assays, test components and instruments for diagnostic purposes. Many are FDA regulated.



### R&D and Manufacturing Services

Companies that provide outsourced services to academic labs and companies in biopharma, diagnostics, agriculture and food at all stages of R&D.



### Drug Discovery Technologies

Companies utilizing technologies enabling the discovery, development, manufacturing and delivery of drugs.

# Recorded event

[Link](#)

## Neuroprotection: Opportunities in Glaucoma, Macular Degeneration, and Inherited Retinal Diseases

04/13/2021 JLABS @ SSF | © 01:26:48



**Neuroprotection:**

Opportunities in Glaucoma, Macular Degeneration, and Inherited Retinal Diseases

# Valuation for early biotech event

TUESDAY, MAY 11, 2021  
12:00PM - 1:00PM

## Valuing Your Early Stage Biotech Company

Discover the strategies for early-stage valuation of biotech companies.

There are many times during the life of a biotech company when it will be important to provide a rational estimate of the value of the company. Whether to estimate values of options granted to employees, or to intelligently negotiate with investors or a potential corporate partner, you need methods to value the company, which you can clearly explain to others. In this session you will learn a few general methods and strategies for early-stage valuation of biotech companies that are producing pharmaceutical, biopharmaceutical, diagnostic or medical device products.

### Event Speaker



Molly Schmid, Ph.D.

Senior Consultant,  
SBDC @ UCI Beall Applied Innovation

### Event Details

Tuesday, May 11, 2021

12:00PM - 1:00PM

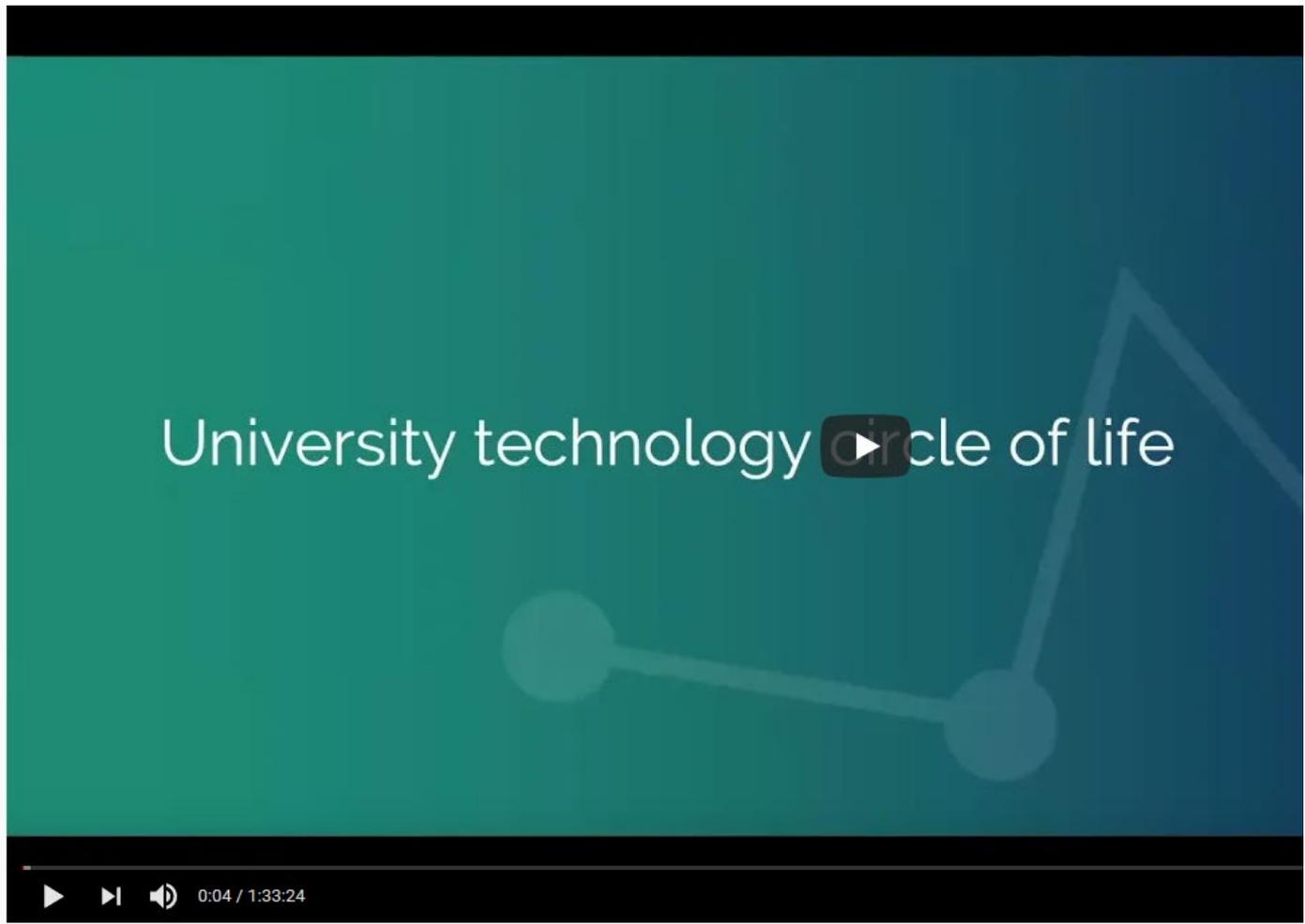
Join us for a virtual Lunch+Learn.

[REGISTER NOW](#)

Upcoming Event

Caltech

# Recorded events from OUP



[Link](#)

Startup Licensing 101: Licensing Process & Pre-Agreements

# Recorded events from OUP

## Overview of this webinar series

- Part 1 - The 30,000 Foot View (Today)
- Part 2 - The Overall License Process and Pre-License Agreements – (March 23<sup>rd</sup>, noon ET)
- Part 3 - The Term Sheet; Financials of a License – (May 18<sup>th</sup>, noon ET)
- Part 4 - The License, Session 1 – Agreement Primer; Reservation of Rights; Sublicensing; Change of Control; Reporting; Termination – July (exact date TBD)
- Part 5 - The License, Session 2 - The “Lawyer” Parts - Indemnities, Warranties, Liabilities; All Things Patents; Ownership; Name Use – September (exact date TBD)



Startup Licensing 101: The 30,000 Foot View

[Link](#)

# Upcoming event

[Link](#) to register

WEDNESDAY, MAY 12, 2021  
12:00PM - 1:00PM

## Healthcare Innovation: Business Model - Part 4 of 10



# UCLA TDG Series

APRIL 23, 2021 - MAY 7, 2021



**UCLA TDG New Ventures presents an Entrepreneur's Bootcamp**

A series of webinars for UCLA Entrepreneurs

*The webinar is FREE! Register Once and Attend Any or All Talks in the Series*

TIME: Noon - 1:00PM

DATES: see below

4/16 Intellectual Property and Patent Strategies for the Emerging Growth Company with Matthew Bresnahan, Partner, Wilson Sonsini Goodrich & Rosati

Friday 4/23 Formation and Early Funding with Scott Iyama, Partner, Orrick

Friday 4/30 How to Make Smart Projections with Larry Kammerer, Partner, Moss Adams

Friday 5/7 Treasury Management (Business Banking 101) with Austin Weiss, Associate Relationship Manager, City National Bank

[REGISTER HERE](#)

[Link](#)